# **RECRUITER'S GUIDE**

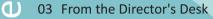


# IIM Kozhikode









- 05 Placements Chairperson's Message
- 06 About IIM Kozhikode
- 08 Milestones
- 09 Indian Business Museum
- 10 Infrastructures
- 12 Business Incubator & Entrepreneurship **Development Center**
- 13 Post-Graduate Programme (PGP)
- **Quick Reference** 14 Electives
  - 15 Post Graduate Programme in Finance
  - 17 Post Graduate Programme in Liberal Studies & Management
  - 19 Scholarships
  - 20 Faculty Profiles
  - 25 International Exchange
  - 26 Other Programmes
  - 34 Recruitment Process
  - 35 Digital Platform @ IIMK
  - 36 Placements Fee Structure
  - 37 Tentative Placements Calendar 2020-21
  - 38 Recent Recruiters
  - 39 Past Recruiters at IIM Kozhikode
  - 40 Our Alumni...
  - 41 Other Avenues of Engagement
  - 42 Corporate Events Competitions
  - 43 Getting to Kozhikode
  - 44 Students' Placements Committee 2019



An institute of international repute situated amidst bustling natural beauty, IIM Kozhikode has been consistently producing a unique brand of competent yet compassionate leaders. We strive to be an institute that inculcates strong values amongst future leaders empowering them to change the society for the better.

IIMK aims to be a crucible where talent translates into competency and ability transforms into outcomes. Our vision is to globalize Indian thought by enabling leaders who work towards making strong impact by employing a distinct management style rooted in Indian culture. Combing academic solidarity with practical application that grooms a diverse set of driven individuals to reach beyond their International – is our methodology. This has been coupled with progressive thinking by keeping diversity at the forefront to allow sharing of ideas and perspectives.

At IIMK, students learn in a nurturing environment complementing academic lessons with practical application through industry interactions and business competitions.

grasp and contribute to the society – Indian and

Getting hands on experience of the industry through internships and live projects, students gain relevant skills that equip them to contribute significantly to organizations. The plethora of cocurricular and learning opportunities available combined with the academic intensity create a fast-paced learning environment that propels students to internalize rapid and nimble decisionmaking skills. This ability of being agile and thriving amidst uncertainty is of utmost importance in the modern world as seen during the COVID-19 pandemic.

We are glad to present a pool of talented and diverse students who possess the ability to convert ideas into results and the will to successfully take on the world outside of management school. We look forward towards forging a long-term and mutually enriching relationship with your esteemed organization in the near future.

With Warm Regards

**Prof. Debashis Chatterjee** Director, IIM Kozhikode

# Vision

The Institute aims to create a unique and futuristic space of global reckoning so as to nurture the finest management thinkers in the pursuit of developing innovative, socially responsible and environmentally friendly practitioners, leaders and educators. Hence, it abides by its dictum of 'Globalizing Indian Thought'.

# **Mission**

The Institute seeks to inculcate a spirit of wholesome learning, giving equal weightage to academic solidarity and practical application. It aspires to integrate concepts with applications and values, thereby nurturing dependable, capable, caring and fair-minded individuals who will contribute towards the development of communities.

Dream Innovate Achieve

4



I have been appointed as Chairperson of Placements at IIM Kozhikode from this academic year. Unlike in the past, the year ahead is going to be a challenging one created by pandemic situation and at the same time a year of hope. On behalf of IIMK I would like to thank all our recruiters for their continued support and trust on us. In this regard I would like to express my special gratitude to our prestigious recruiters who honored their commitment to readily complete the Summer Internship of our students in these trying times by accommodating the revised schedule.

Since the starting of Institute, it has been our endeavor to ensure that we live up to our recruiters' expectations. The Institute has been always following a dynamic curriculum based on real world managerial encounters facing executives and every course is designed diligently by our faculty members to inculcate the abilities and values to become future leaders. I am happy to inform that we are consistently in the top Six IIMs and every passing year has been encouraging for IIM Kozhikode. Apart from the established companies, the number of fresh recruiters from emerging new domains has been increasing and our students also bagged a number of international offers. The diversity of talent pool among our students coupled with the overwhelming contribution of our vast alumni network has been steering us in our successful journey.

Since we are navigating through uncertain times due to the outbreak of the pandemic, the safety of our students is of paramount importance for us. Therefore, we have altered the academic calendar this year and the new PGP batch of 2020-21 will be starting their academic year off campus through online mode. Although the students would be deprived of campus experience in the first term, IIMK being the pioneer in distance education in management in the country will ensure that the students will experience the same rigor and learnings from the course work.

Students are the strength of any academic institution and the recruiters are our inspiration. The placements process has been structured on a combination of activities conducted on campus. With the changed scenario we will have to maximize the use of technology for all our placements process. The experience from the last few years where we witnessed a good number of new recruiters doing the process through online mode will also help in designing the process robustly.

IIM Kozhikode had pioneered in bringing gender equality in management education in our country since last one decade. This year also we have a majority of female students enrolled for our programmes. Once again it is our privilege and honour to invite our recruiting partners in sustaining a mutually beneficial relationship.

With regards,

**Prof. Omkumar Krishnan** Chairperson Placements IIM Kozhikode is the 5th Indian Institute of Management to be founded by the Government of India in collaboration with the Government of Kerala in 1996. Architected by the Late Joseph Stein, Mani and Chowfla, the campus is set amidst one hundred acres of the scenic Malabar hills. It is an excellent example of how state-of-the-art engineering design can be combined with distinct regional architectural styles to produce aesthetically pleasing and functionally perfect structures.

Starting with a modest batch of forty two students in 1997, the institute boasts of admitting 480 students for its batch of 2019-21. Owing to its faculty and alumni, it has made its mark in the sphere of academics and research, and carved a niche for itself in the industry. It is the first IIM in India to have received the prestigious Association of MBAs (AMBA) accreditation enjoyed by international institutes like the London Business School, and INSEAD.

In addition to the Post Graduate Programme (PGP), IIM Kozhikode offers Fellow Programme in Management (FPM), Management Development Programme (MDP), Executive Post Graduate Programme – Kochi Campus and Executive Post Graduate Programme (EPGP). All these Programmes are highly sought after in the industry and several executives register for them every year.

Today, IIM Kozhikode is a name to reckon with in the international fraternity with its tie-ups with 33 foreign B- schools for the Students' Foreign Exchange Programme. In 2009, Yale University partnered with IIM Kozhikode for academic leadership development Programmes.

In 2011, IIM Kozhikode inaugurated the first ever Indian Business History Museum in the country, to inspire aspiring business entrepreneurs and show them the path to success through innovation, diligence and perseverance.

In terms of institutional rankings, it is ranked among the top B-schools in the nation, with worldclass infrastructure and facilities. Recruiters consider IIM Kozhikode as a preferred destination because they can choose from a talented pool of students and also develop a long lasting relation with the Institute through various avenues of engagement.

IIM Kozhikode is the fastest growing B-school in India. Its growth trajectory sets it apart from other B-schools, and makes it a preferred choice for both students and recruiters.

nalano



# **AMBA** Accreditation

IIM Kozhikode is the first IIM in the country to receive AMBA Accreditation. IIMK was awarded the AMBA accreditation for its PGP and EPGP Programmes in 2010 and EPGP (Kochi Campus) programme in 2014, which were re-accredited in 2015. AMBA provides credibility to IIM Kozhikode's courses internationally, and drives the institute to keep its courses up-to-date and in tune with international standards. This credibility will be used to propagate the Institute internationally and build on the aspects required to make IIM Kozhikode a truly global player in education. The Institution is now in the journey of acquiring EQUIS & AACSB Accreditations

- **1996** The 5th Indian Institute of Management was established in Kozhikode by the Government of India, in collaboration with the Government of Kerala.
  - **1997** The first batch of 42 students began classes at the NIT Calicut campus.
    - **2001** Started the construction of the campus. Launched the first Management Development Programme (MDP) and Executive Education Programme on the Interactive Distance Learning (IDL) platform.
      - 2003 Moved to its new campus. The event was graced by the Late President Dr. A.P.J. Abdul Kalam.
        - **2004** Kicked off an international collaboration with two prestigious European business schools ESCP-EAP in France and EBS in Germany.
          - **2005** Attracted international recruiters for the first time. Launched an international exchange programme with three major universities.
            - **2007** Was ranked as the fourth best management institute in India. Started the Fellow Programme in Management (FPM).
              - **2010** Was accredited by the AMBA.
                - **2011** The management workshop, Governance Insights for Transformation (GIFT), was conducted before the cabinet ministers of Kerala.
                  - **2012** Established the Indian Business Museum. Launched the journal '*IIM Kozhikode Society Management Review*'.
                    - **2013** The female ratio in the post-graduate programme reached 54%, the highest among all IIMs.

Launched the Executive Post-Graduate Programme at the satellite campus in Kochi.

- **2014** Held the second Pan-IIM World Management Conference.
- 2015 Appointed as the mentor of IIM Amritsar.
- 2016 Celebrated 20 years of IIM Kozhikode.
- **2017** Was ranked as the 5th best business school in India by National Institutional Ranking Framework (NIRF), MHRD.
- **2019** Added 60 women-only seats in the post-graduate programme. Launched the Post-Graduate Programme in Business Leadership (PGP-BL). Started a PhD programme in Management (Practice Track).
- **2020** Became the first IIM to launch post-graduate programmes in Finance and Liberal Studies & Management.

Ranked 6th best business school in India by NIRF.

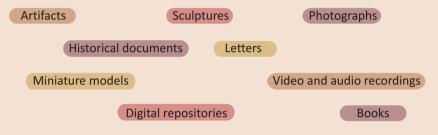
# Milestones

to 2020

# Indian Business Museum

The Indian Business Museum at IIM Kozhikode was the first of its kind in the country. Established in 2012, this museum was a significant step in acknowledging the contribution of Indian business leaders to the nation. Our vision was to shape the aspirations of youngsters, and inculcate the spirit of innovation and entrepreneurship among the students of IIM Kozhikode.

The museum spans over 23,000 sq. ft., and has an outstanding collection of



These exhibits have been segregated in chronological order into the ancient, medieval, colonial and post-independence periods, and showcase the wealth of Indian business history.

Over half a dozen top-level corporate houses from India have set up their exclusive pavilions in the museum. TATA, Godrej, Reliance, SBI, Infosys, GMR, and FACT have made their contributions to the museum. It also has an RBI Gallery and an ISRO space pavilion.



# Infrastructure

#### Library & Information Center

The Library and Information Center (LIC) is IIM Kozhikode's knowledge hub, acting as a nerve center of scholarly and corporate information. It aims at providing state-of-the-art information backup and support to its instructional processes and research, through excellent resources and value-added information services in all areas of management and related disciplines.

The LIC at IIM Kozhikode is a digital delight, available 24 hours a day, spanning the entire campus and accessible to the IIMK community from anywhere. It is a perfect blend of digital, audio, video and print media with cutting- edge technology. It houses over 38,962 books in print form, 163 print journals, over 2,22,000 e-books, 280 educational videos, 6119 bound volumes of research journals, 15,000 corporate annual reports and more than 20,000 e-journals from India and abroad, in addition to 3,700CD-ROM publications on contemporary issues.

1.1

The audio/visual unit hosts wide range of disciplines in management. IIM Kozhikode is an active member in the Library Consortium of IIMs as well as the Ministry of HRD's e-ShodSindhu Consortium. The annual rupee equivalent of document resourcing in the LIC is around INR 8.00Crores.

IIM Kozhikode is the UNESCO Coordinator of Greenstone Software for South Asia region. IIM Kozhikode is also developing special documentation centers on the European Union and the ASEAN countries.

# Computing Facilities

IT facilities at IIM Kozhikode include powerful computers that provide support for diverse computing requirements, access to bibliographic databases and archives for rapid retrieval of relevant information and for updating and disseminating academic and research material. The campus is fully Wi-Fi enabled. A wide range of latest software tools and office automation packages are available for the IIM Kozhikode fraternity.

The Institute is committed to provide state of the art IT facilities and services to the IIM Kozhikode user fraternity. The computing facilities and services are not only continuously improved but are also enhanced so as to meet the increasing demands of the increasing user base. At IIM Kozhikode, we have created a virtual classroom environment using an Open Source Course Management System called Moodle LMS to support teaching and learning.

The PGP Web Portal, which acts as a single point of communication between PGP Office, faculty members and students contains information about student policies, course outlines, term wise course grades, PGP related notices etc.





LABORATORY FOR VENTURING AND ENTREPRENEURSHIP

enquiry@iimklive.org www.iimklive.org

# **Business Incubator & Entrepreneurship Development Center**

IIMK LIVE is the Business Incubator and Entrepreneurship Development Center hosted by IIM Kozhikode and is set up with the support of Department of Science and Technology, Government of India. Established in June 2016, the center is envisioned to function as a business incubator with a purpose of creating a National Centre of Excellence that promotes innovation, new business venturing and entrepreneurship. Towards this, it seeks to emerge as a collaborative platform that helps transform innovative ideas into business ventures that makes significant economic and social impact.

Incubation of startup enterprises, thus, is primary activity of IIMK LIVE. Apart from Incubation Programme for Start-ups, it seeks to carry out activities that promote entrepreneurship on IIMK campus and across greater community, conduct training and research in the domain of entrepreneurship, foster innovation through competitive events, extend pre-incubation support to shape ideas, conduct accelerator/ cohort-based Programmes to help scale up the ventures and other assistance to entrepreneurs. "LIVE helps PG Program students in their innovation and entrepreneurship driven pursuits, provides opportunity to take up live assignments and projects related to the business of incubate startups. PGP Student's Entrepreneurship Cell organizes an investormeet called Start-O-sphere every year to engage with entrepreneurs, innovators and investors. Recruiters can engage with LIVE in a variety of ways such as sponsorship of innovation events, CSR earmarked funding, speaker engagements among others."

Being an on-campus Incubator, it gains immensely from the faculty members, research & knowledge base, students, alumni, institutional networks and other resources of IIM Kozhikode.



# **Sports facilities**

Sports facilities available on campus include gymnasium, table-tennis, carom, snooker, cricket, football, basketball, badminton and volleyball. The development of new sports facilities have since been initiated which include football ground (under construction). In addition it is planned to have facilities such as squash court, swimming pool and lawn tennis court for the students, which will give both the faculty and the students an enthralling experience of playing on the real field with all the necessary equipment. The PGP batches of 2021 and 2022 have students proficient in a variety of sports, which shows the importance placed by us in all-round development of the students.

# Hostels

The Institute has seventeen well designed hostels which can accommodate 1152 students. The classrooms, computer center, canteen, and all other facilities are within walking distance of the hostels.

# **Post-Graduate Programme (PGP)**

The two-year Post-Graduate Programme in Management is the flagship educational Programme preparing young and dynamic graduates for senior level positions in the industry. In the first year, students undertake overall 56 credit for foundation courses in various functional areas, followed by 8-10 weeks of summer training in various business organizations.

The second year comprises of a wide range of elective and immersion (including a compulsory integrative simulation) across various functional streams. Students undertake 42-51 credits from offered courses in the 2nd year. While some of the courses are of two credits (Twenty class contact hours), other elective offerings are of three credits (Thirty class contact hours) besides 6 credits for immersions. IIMK's International Exchange Programme provides opportunity to IIMK's students and students from the partner institution to broaden their horizon and international perspective by familiarizing themselves with emerging global opportunities, and to exchange ideas and experiences with their counterpart from other countries.

The PGP programme also lays greater emphasis on knowledge assimilation and its effective use than on its mere reproduction. Instructors choose from multiple pedagogical tools including lectures, case studies, exercises, role-plays, simulation, video shows etc. to facilitate effective learning in their courses. The continuous evaluation system is rigorous comprising of quizzes, assignments, midterm and end-term examinations etc. The programme also lays emphasis on learning through requirements of library-based self-study, group work, openended discussions and real life projects. The students inculcate the spirit of 'dream- innovate- achieve' and imbibe social concern as an integral part of the learning process.

Consistent with the Institute's goal of creating business leaders who are socially and environmentally responsible, each student is required to provide active planning and execution inputs to non-profit organizations. The students also undertake compulsory courses on Legal and Ethical aspects of business, Society and Business as well as Sustainability and Business in their first year.

# lectives

#### Economics

Business & Government Game Theory Pricing

## Finance, Accounting and Control

Applied Financial Modelling Commercial Bank Management Corporate Valuation Equity Research Financial Derivatives Financial Reporting & Analysis FinTech Foundations for Finance Investment Analysis & Portfolio Management Management of Financial Services Project Finance Mergers, Acquisitions & Corporate Restructuring

# Humanities & Liberal Arts in Management

Advanced Corporate Communication: The Practitioner's Approach Cross Cultural Communication Intellectual Property Rights Law Management & Entrepreneurship Public Speaking Taxation Laws Written Analysis and Communication

Electives

**Information Technology and Systems** Artificial Intelligence for Business Block chain in Business and Management **Business Intelligence and Big Data Digital Advertising Digital Business Transformation Digital Disruptions Through Internet of Things E-Commerce Knowledge Management** Management of IT Product & Services Social Media Analytics Understanding Sustainable Development of Kerala State from Systems Thinking Perspective **Marketing Management Consumer Behaviour Customer Analytics Experiential and Luxury Marketing** Hospitality & Tourism Marketing Integrated Marketing Communications **Managing Business Markets Marketing of Services** Advanced Methods in Marketing Research

Marketing Research for Business Decision Making Product Policy and Brand Management Retail Management Sales and Distribution Management Strategic Marketing The Dancing Gods Taming the Millennials Core Subiects

Organization and Market Economics Economic Environment **Financial Accounting Financial Markets and Instruments** Cost and Management Accounting Corporate Finance **Business Communication** Legal and Ethical Perspectives for Managers Society and Business Information Systems Marketing Management **Organization Behaviour** Human Resource Management Leadersh Data Analysis **Optimisation with Spreadsheets Operations Management** Strategic Management Business Models for Digital Economy Innovation and Design Thinking Scientific Enquiry for Social Sciences

# Organizational Behaviour and Human Resources

Sustainability and Business

Leadership: Inspiration, Dilemmas & Action Labour Law and

Industrial Relations Negotiation and Conflict Management

Right Hire, Pay Fair

# Enhancing Employee Performance and Well-Being through

Leadership, Justice, Support, and Spirituality

Discovering Self T3- To The Top

#### Quantitative Methods and Operations Management Data Analytics Using R

International Logistics Lean Systems Operations Strategy Project Management Services Operations Management Six Sigma Supply Chain Management

# Strategic Management

Competitive Strategy-The Game of Poker Corporate (Strategic) Leadership **Corporate Governance Economics of Strategy Global Business Strategy International Business Managing Family Business** Mergers, Acquisitions, Joint Ventures and Corporate Growth Models and Frameworks of Strategic Analysis Strategic Analysis of Joint Ventures and Alliances Strategic Analytics: Insights from Sport Strategic Business and Risk Analysis Strategic Flexibility & Resource Leverage in Organizations Strategic Management of Innovation Entrepreneurship & New Ventures-A Practice-Based Approach Skill Gaming Magazine (SGM)

PGP-Finance

# Post Graduate Programme in Finance (PGP-Finance)

The Post Graduate Programme in Finance (PGP-Finance) is a two-year full-time Master's level program designed to equip students to pursue careers in the financial world, in domains such as corporate finance, investment banking, and wealth management. It is developed in consultation with the various stakeholders in the core finance and allied services industry and aspires to meet the significant unmet industry need that exists in India and South Asia. Nurturing dependable, capable and fair-minded professionals conversant with the latest models and techniques of the finance is our mission.

A post-graduation in finance is a globally recognised qualification focussed on financial theory & application, with an aim to equip young graduates with knowledge and skills necessary for a successful career in the core finance, fintech, banking and financial services industry. PGP-Finance at IIMK is a unique offering, which is benchmarked against similar global programs in terms of program content and coverage, while providing the participants a strong grounding in the Indian context through means of immersive courses, interaction with industry leaders and on-site/ trading floor visits. It is a two year six term programme with in in-depth coverage of core finance topics in first year followed by advanced courses and electives in second yearas below:-

# **First Year courses**

PGP-Finance

- Financial Accounting
- Financial Markets, Institutions and Instruments
- Microeconomics
- Mathematics for Finance
- Business Laws
- Business Communication
- Data Analysis
- Cost and Management Accounting
- Corporate Finance
- Macro economics
- Financial Econometrics
- Corporate and Securities Laws
- Principles of Management
- Accounting Information Systems
- Financial Reporting and Analysis
- Security Analysis and Portfolio Management
- Commercial Bank Management
- Financial Derivatives
- Taxation Laws
- Marketing of Financial Services
- Financial Modelling

# **Second Year Courses**

- Corporate Valuation
- Fixed Income Securities
- Project Finance
- Corporate Governance and Ethics
- Fintech
- Financial Risk Management
- Organizational Structure and Design
- International Finance
- Emotional Intelligence and Leadership
- Strategic Thinking

# **Second Year Courses Electives**

- Behavioural Finance
- Investment strategies
- Insurance products
- Quantitative Investment Analysis
- Real estate finance
- Technical Analysis
- Alternative investments
- Micro Finance
- Financing of Firms
- Private Equity and Venture Capital
- Financial Distress and Restructuring
- Mergers and Acquisitions
- Structured Products
- Fraud detection and Forensic Accounting

i iii iii

- Financial Analytics
- Financial Engineering
- Entrepreneurial Finance
- Simulation Methods for Finance
- Individual Project (CIS)

# **Post Graduate Programme in Liberal Studies & Management** (PGP-LSM)

Management education draws heavily from scientific methods of factfinding in controlled environments. In reality, business is often done in environments in which judgments are made with complex, incomplete, and incoherent data. The scientific method of teaching and learning alone is not sufficient for preparing future managers. There is a dire need for an alternative form of management education.

In line with the vision to innovate and excel in business education, Indian Institute of Management Kozhikode is introducing an innovative Post Graduate Programme in Liberal Studies & Management (PGP-LSM). It is a two-year full-time Masters level program designed to integrate and equip participants to pursue careers in managerial roles in marketing, human resource management, media, social enterprise, hospitality, healthcare or in other people facing roles. These are the roles that require a holistic perspective and 'Diversity of thoughts' which PGP-LSM aims to develop. PGP-LSM is a unique offering, with the primary objective to prepare future managers by enabling them to acquire emotional, cultural, and creative intelligence.

In the first year, the batch will be exposed to core courses in Liberal Studies and Management, while the second year will comprise electives and advanced courses in the same fields along with a master's thesis and an international and rural immersion. The PGP-LSM programme will consist of an equal distribution in terms of liberal studies and management.

PGP-LSM

# **First Year**

- Economics for Management
- Marketing Management
- Social Transformation of India
- Business Communication
- Accounting for Managers
- Social Psychology
- History and Evolution of Management Thought
- Operations and Supply Chain Management
- Legal Environment of Business
- Research Design and Data Analysis
- Readings in Literature
- Sociology for Management
- Organisational Behaviour
- Finance Management
- Leadership
- Strategic Management
- Political Science and Management
- Management of Corporate Accountability
- Critical Reading and Writing
- Qualitative Inquiry
- Macro Economics

# **Second Year**

- Design Thinking and Innovation
- Discovering Self
- International Immersion (Cross Cultural Business)
- Social Innovation
- Management of Service Business
- Digital Innovation and Business Transformation
- Negotiation and Influence
- Linguistics
- Comprehensive Viva Voce
- Dissertation Business Plan Project
- Rural Immersion and Social Development project
- Integrative Simulation

## **Electives**

- Theories of Design
- Consumer behaviour
- Digital Humanities
- Literary Imagination
- Public Health Management
- Sustainability
- Personal selling
- Globalisation and Culture
- Responsible Leadership
- Intellectual Property Rights
- Data Visualization using Tableau
- Visual Thinking
- Aesthetics, Creativity & Innovation
- Discourse Analysis
- Health Management & Administration
- Cultural Studies
- Film & Media Studies
- Public Policy
- Hospitality and Tourism Marketing
- Environment, Society and Governance
- Business and Government
- Public Private Partnerships
- Ecosystem Management

# Aligning Curriculum with Corporate Social Responsibility

As a part of first year curriculum, students are exposed to courses like Business Ethics, Environmental Management and Social Transformation in India. These courses aim at all-round development of the students and make them aware of their responsibility towards the society. They equip them with sound knowledge to develop an open mind and create a broader perspective towards various social, economic, moral, religious and environmental issues. Through these courses, the students are urged to evaluate the ethical implications and make socially conscious decisions aimed towards sustainable development.

# **Scholarships**

- Aditya Birla Scholarship
- Central Sector Scholarship of Top Class Education for SC Students
- Central Sector Scholarship of Top Class Education for ST Students
- Financial Assistance Scheme
- IIM Kozhikode Merit Scholarship
- IIM Kozhikode Need-Based Scholarship
- IIM Kozhikode Toppers Scholarship
- Merit cum Means Scholarship
- NTPC Scholarship
- OPJEMS Scholarship
- Post Matric Scholarship
- Post–Matric Scholarship under the State Sector Scheme of Government of Karnataka
- Pratibha Scholarship
- Rajarshee Sahu Maharaj Scholarship
- SGGSC Talent Scholarship
- Sir Ratan Tata Trust Scholarship
- Top Class Education Scholarship for Students with Disabilities

19

- Uttarakhand Scholarship
- Yes Aspire Scholarship

# **ECONOMICS**



Kulbhushan Balooni Professor Ph.D. (Sardar Patel University)



Shubhasis Dey Associate Professor Ph.D. (Ohio State University)



Sthanu R. Nair Associate Professor Ph.D. (Madras School of Economics)



Rudra Sensarma Professor Ph.D. (IGIDR Mumbai)



Leena Mary Eapen AssociateProfessor Ph.D. (Madras School of Economics)

Chitwan Lalji

Asst. Professor (on Contract)

Ph.D. (IIT Kanpur)



Ashok Thomas Asst. Professor on contract Ph.D. (University of Pia,Italy)



Kausik Gangopadhyay Associate Professor Ph.D. (University of Rochester)



Anirban Ghatak Assistant Professor PhD (IIT Bombay)

# **FINANCE, ACCOUNTING & CONTROL**



S. S. S. Kumar Professor Ph.D. (ISM Dhanbad)



Pankaj Kumar Baag Asst. Professor Fellow (IIM Calcutta)



Aravind Sampath Asst. Professor Ph.D. (IIT Madras)



Ekta Sikarwar Faculty Fellow Fellow (IIM Indore)

20



Abhilash S. Nair Associate Professor Ph.D. (IIT Bombay)



Rachappa Shette Asst. Professor Ph.D. (Osmania University)



Balagop<mark>al Gopalakrishnan</mark> Asst. Professor Ph.D. (IIM Ahmedabad)



Ram Kumar Kakani Professor Fellow (IIM Calcutta)



Sony Thomas Associate Professor Ph.D. (IIT Madras)



Anirban Banerjee Asst. Professor Ph.D (IIM Calcutta)



Ramprasath L Associate Professor Ph.D. (Rutgers University)



Sudarshan Kumar Assistant Professor PhD (IIMAhmedabad)



Sudershan Kuntluru Associate Professor Ph.D. (Osmania University)



Jijo Luckose P.J. Associate Professor Ph.D. (IIT Bombay)



**Qambar Abidi** Assistant Professor Ph.D. (IIM Ahmedabad)

# **HUMANITIES & LIBERAL ARTS IN MANAGEMENT**



Anupam Das Asst. Professor Ph.D. (Indiana University Bloomington)



Deva Prasad M Asst. Professor Ph.D. (National University of Juridical Sciences, Kolkata)



Deepa Sethi Associate Professor Ph.D. (DAVV Indore)



Salamah Ansari Faculty Fellow Ph.D. (IIM Calcutta)



**A.F. Mathew** Associate Professor Ph.D. (TISSMumbai)



Shannu Narayan Asst. Professor Ph.D. (JNU New Delhi)

# INFORMATION TECHNOLOGY AND SYSTEMS



Anjan Kumar Swain Professor Ph.D. (University of Sheffield)



Radhakrishna Pillai R. Professor Ph.D. (IISc., Bangalore)



Vidushi Pandey Assistant Professor FPM (IIM Raipur)



M. P.Sebastian Professor Ph.D. (IISc., Bangalore)



Satish Krishnan Asst. Professor Ph.D. (National University of Singapore)



Anindita Paul Asst.Professor Ph.D. (University of Missouri)



Lakshman Mahadevan Asst. Professor Ph.D. (University of Memphis)



Mohammed Shahid Abdulla Associate Professor Ph.D. (IISc., Bangalore)



Abhipsa Pal Faculty Fellow Ph.D. (IIM Bangalore)



# **MARKETING MANAGEMENT**



Keyoor Purani Professor Ph.D. (North Gujarat University)



Joffi Thomas Associate Professor Fellow (MDIGurgaon)



Omkumar Krishnan Associate Professor Ph.D. (IIT Bombay)



Geetha M Associate Professor



**Priya Narayanan** Assistant Professor PhD (IIM Ahmedabad)



Anandakuttan B. Unnithan Professor Ph.D.(CUSAT)



Atanu Adhikari Professor Ph.D. (ICFAIUniversity)



Praveen Sugathan Asst. Professor FPM, IIM Bangalore



**Gladys Stephen** Faculty Fellow Ph.D.(NIT Tiruchirappalli)



**G. Sridhar** Professor Fellow (IRMA)



JoshyJoseph Associate Professor Ph.D. (IIT Madras)



Pronobesh Banerjee Asst. Professor Ph.D (University of Kansas)



Deepak S Kumar Assistant Professor FPM (PhD) (IIM Kozhikode)



**Sreejesh S** Asst. Professor Ph.D (IBS Hyderabad)



Ekta Srivastava Assistant Professor FPM (IIM Lucknow)



Aishwarya Ramasundaram Assistant Professor



Nivedita Bhanja Assistant Professor PhD (IIM Calcutta)

# **ORGANIZATION BEHAVIOUR AND HUMAN RESOURCES**



Kapil Verma Assistant Professor PhD (Nanyang Technological University, Singapore)



K. Unnikrishnan Nair Professor Fellow (IIM Ahmedabad)



Surya Prakash Pati Asst. Professor Fellow (IIM Lucknow)



Roopak Kumar Gupta Assistant Professor



T.N. Krishnan Associate Professor Fellow (IIM Ahmedabad)



Badrinarayan S. Pawar Professor PhD (Okhlahoma State University)



Simi Joy FacultyFellow PhD (Case Western Reserve University, USA)



Priya Nair Rajee Asst. Professor Ph.D. (IIT Madras)



**Payal Anand** Asst. Professor Fellow (IIM Indore)



**Debashis Chatterjee** Director



Manoranjan Dhal Associate Professor Ph.D. (IIT Kharagpur)



Thangamani G. Ph.D. (IIT Madras)



Sidhartha Padhi Associate Professor Ph.D. (IIT Kharagpur)



Saparya Suresh Asst. Professor PhD (IIM Bangalore)

# QUANTITATIVE METHODS AND OPERATIONS MANAGEMENT



Saji Gopinath (on deputation) Professor Ph.D. (IISc Bangalore)



Anand G. Associate Professor Ph.D. (BITS Pilani)



Soumya Roy Asst. Professor Ph.D. (IIScBangalore)

Rupesh Kumar Pati Associate Professor Ph.D. (IIT Roorkee)



Ram Kumar P.N. Associate Professor Ph.D. (IIT Madras)



**Argum Mateen** Asst. Professor Fellow (IIM Calcutta)



Raiu C. Professor Ph.D. (University of Madras)



**Shovan Chowdhury** Associate Professor Ph.D. (University of Calcutta)



**Ashutosh Sarkar** Associate Professor Ph.D. (IIT Kharagpur)



Associate Professor





23

# STRATEGIC MANAGEMENT



**P. Rameshan** Professor Ph.D. (IIT Kharagpur)



Suram Balasubrahmanyam Asst. Professor Ph.D. (IISc. Bangalore)



**Nycil George** Asst. Professor Ph.D (IIM Ahmedabad )



Nandakumar M.K. Associate Professor Ph.D. (Middlesex University)



Deepak Dhayanithy Asst. Professor Fellow (IIM Lucknow)



Venkataraman S Asst. Professor Fellow (IIMC)



Rajesh Srinivas Upadhyayula Professor Fellow (IIM Ahmedabad)



**S. Subramanian** Associate Professor Ph.D. (ICFAIUniversity)



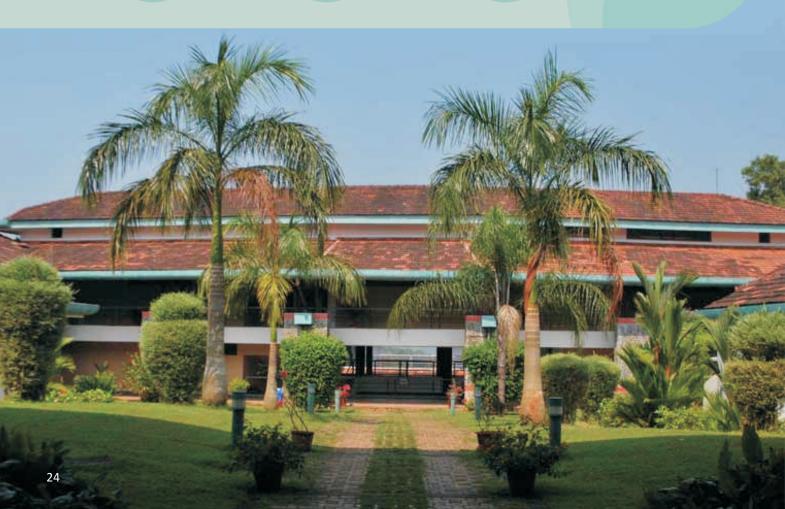
Anita Kerai Asst. Professor Ph.D (IIM Ahmedabad)



Sumit Mitra Professor Fellow (IIM Ahmedabad)



Anubha Shekhar Sinha Asst. Professor Fellow (IIM Calcutta)





# **nternational Exchange**

IIM Kozhikode has a comprehensive Student Exchange Program, partnering with many reputed institutes in different countries. Many students of the second year participate in the Programme and students from affiliate partners also spend a term at IIM Kozhikode and are comprehensively integrated with campus activities. The exchange Programme exposes students to innovative pedagogical techniques, sensitizes them to cross-cultural issues and provides them with a setting to test their skills in a global environment – all very crucial for today's global managers.

# The partner universities for the International Exchange Programme at IIM Kozhikode include:

Abu Dhabi University, Abu Dhabi Asian Institute of Technology, Thailand Audencia Nantes School of Management, France Bocconi University, Italy Catolica Lisbon School of Business and Economics, Portugal College of Commerce, National Chengchi University, Taiwan Cyprus International Institute of Management, Cyprus **EDHECBusiness School, France** EM Strasbourg Business School, France ESCP, France ESSCA School of Management, France European Business School, Germany Foreign Trade University, Vietnam Group ESC Troyes, France **ICN Business School, France** IESEG School of Management, Lille, France ISCTE University Institute of Lisbon, Portugal Jean Moulin Lyon 3 University, France Jonkoping International Business School, Sweden Kedge Business School, France Leeds University Business School, UK Leipzig Graduate School of Management, Germany Management Center Innsbruck, Austria National Tsing Hua University, Taiwan Neoma Business School, France Norwegian School of Economics, Norway Plymouth University, United Kingdom Sabanchi University, Turkey Sungkyunkwan University, Korea Telecom ECole De Management, France TuDelft University of Technology, Netherlands Universite du Quebec a Montreal, Canada University of Lausanne, Switzerland Victoria University of Wellington, NewZealand Western Sydney Australia, Australia Yale University, US

# **Other Programmes**

- Executive Post Graduate Programme (EPGP)
- Executive Post Graduate Programme in Management (Part-Time) (EPGP-PT)–Kochi Campus
- Executive Post Graduate Certificate in Strategic Management (EPGCSM)
- Executive Post Graduate Certificate in Financial Management (EPGCFM)
- Executive Post Graduate Certificate in Marketing Management (EPGCMM)
- Executive Post Graduate Certificate in Human Resource Management (EPGCHRM)
- Executive Post Graduate Certificate in Operations Management (EPGCOM)
- Executive Post Graduate Certificate in Information Technology Management& Analytics(EPGCITMA)
- Fellow Programme in Management (FPM)
- Faculty Development Programme (FDP)
- Management Development Programme (MDP)
- Post Graduate Programme in Business Leadership (PGP-BL)
- PhD in Management (Practice Track)



# **The Committees**

Students' Placements Committee Students' Council Social Service Group Public Relations Cell Backwaters Committee Cultural Committee Industry Interaction Cell Sports Committee Students' Alumni Cell Konquest Knowledge Committee Entrepreneurship Cell Infrastructure Committee Students' Product Management Committee Merchandising and Design Committee Calicut Marathon Committee

# The Interest Groups

Omega (Operations Interest Group) Konsult (Consulting Interest Group) Abakus (Technology Interest Group) mPower (Marketing Interest Group) Financially Yours (Finance Interest Group) HRiday (HR Interest Group) Economics, Politics and Society

# Chapters

ShARE Consulting Chapter

# Clubs

Atharva: The Quiz Club Pro-Lit-Cult: The Literary and Debating Club K-Matinee: The Movie Club Krescendo: The Music Club Theatrix: The Dramatics Club Tripod: The Photography Club Footvibes: The Dance Club Kalakriti: The Arts Club



**Backwaters 2019**, the Annual Management Fest was conducted during 8th to 10th Nov, 2019. The theme for Backwaters'19 was "Redefining excellence - The Indi- Genius way". This year, Backwaters witnessed massive footfall to campus from across the state of Kerala as well as other B-schools for this three days of exciting management challenges.

**Shora**, Doctoral Student JNU to interact with the IIMK community. The theme was "Gender in politics and politics of Gender'

**Alpha Wolf**: Alpha Wolf is a test in leadership where one participant from each section speaks on a topic given on the spot for one minute. Next round comprises of a debate.

**Point of Sale**: This game tests marketing and selling skills. The game requires sections to put up stalls to sell anything – it can be a game, a trick, a product. All the students are given 'Virtual' Money. The objective is to collect the maximum revenue.

**Wipro Quiz**: Backwaters in association with Wipro present quizzing competition aligned to the theme of "Triple Bottom Line – a sustainable way of looking at the future". 2 round competitions, final round hosted by quizmaster, Mr. Lloyd Sardana.

Ace the Interview: Case analysis followed by an interview to test the communication and negotiation skills.

White Knight: Flagship business plan competition encouraging entrepreneurship

Shiksha was conducted for High School and Undergraduate students. The 3-day program aimed to help students to choose a right career path and to provide insights into management education through lectures by IIMK Professors, Trainers and Students Vertical Summit was organised by Industry Interaction Cell (IIC) with speakers from various verticals including Analytics, Consulting, IT, Finance, Strategy and Marketing occupied the stage to share their experience and turned out to be an immense success in terms of the level of enthusiasm shown by the audience

ackwates

Redefining Excellence -

BMH

**IPL Bidding**: It is all about bidding, planning, and making your own IPL team. The objective is to build the best possible team using the amount allocated at the beginning. The winner will be declared on the following basis (1) Sum of the squares of the individual player's ratings that are in your team + 10 points per 10 lakhs saved. (2) IPL team which has the highest players score will be declared as the winner. **Sangram 2019:** This is an Inter IIMs war with participants from IIM Bangalore, Trichy and Vishakapatnam fighting for the title, which was hosted by IIMK and out of that Football, Kabaddi and Frisbee were included as new sports event in this year. IIMK was the winner and IIMB was the Runner up.

**Pro-Nites:** With the long day's events, workshops and speaker series coming to an end, the participants and visitors came together every night to witness magical performances by famous comedian *Mr. Kenny Sebastian* and the Indian rock band "The Local Train".

Echoes 2020, the annual cultural festival was organized by cultural committee during 7th to 9th February 2020. It is centred on the theme Escape Reality which celebrates the urge to jump over the narrow wall that separates facts from pure fiction; fall into an abyss of fantasy; leap and conquer even the imaginary.

- Rampage: Fashion Show contest.
- Altar of Rock : Budding Music bands to showcase their talent.
- Concordance: The competition for dance troupes.
- Aaghaaz: The Nukkad Natak competition saw 4 teams battle it out for the top prize. Each team put up a strong performance with really strong themes.
- Femina Miss India: The gorgeous Miss Diva Supranational 2019, Shefali Sood graced the campus with her presence in the Campus Round of Femina Miss India.
- Celebrity performances:
   Famous Bollywood musician- Benny Dayal.
   International Sensation AronChupa with Little Sis Nora.





The speakers who graced with their presence in various events:

- Dr. Shankar Venugopal VP, Mahindra &Mahindra
- Ms. Chahat Dalal- Founder DazzleDust, Miss India Finalist and Pilot
- Mr. Satyarth Priyedarshi- Head of Digital, Tata AIA
- Mr. Dharamveer Singh Chouhan, Cofounder, and CEO, Zostel
- Mr. Anil Bhasin President, Havells India
- Dr. Harish Pillai CEO Aster India
- Mr. Vartul Mittal Digital Transformation &Innovation Leader, Ex-IBM
- Mr. Vivek Shah Assistant Vice President, Hotstar
- Mr. Aashish Sommaiyaa MD and CEO, Motilal Oswal AssetManagement Company
- Mr. Kapil Iyer, Head DemandGeneration, Tata Teleservices
- Mr. Amit Bajaj Group Product Manager, Microsoft India
- Mr. Sanjay Lakhotia, Co-founder, Noble HouseConsulting
- Mr. Jinesh Jain, Practice Lead Future of Technology, Capgemini Invent India
- Ms. Shehla Rashid for Anvesha (special speaker session)

TEDx Talk License: The committee is working on preparing application to get license to organize a TEDX talk at our campus. Under this initiative a unique theme would be decided which has not been covered in any TEDx talks in the country. Furthermore, esteemed speakers would be identified who would communicate an idea at the platform and interact with student body during the event at our campus.

Healthcare Summit was launched this year in addition to the business summit where leaders from different stakeholders in the Healthcare domain from major pharma companies were invited on campus to discuss about revolving challenges in Health Care in India and key strategies to bridge the gap between business and CSR.

Horizons 2019, The annual management conclave were organised by Industry Interaction Cell on 19th and 20th January 2019. The two days witnessed speakers from diverse backgrounds, who shared their insights, journeys and experiences with us around the theme of "Above and Beyond";



Start-O-Sphere'20: Entrepreneurship Cell under the aegis of IIMK Live organized to connect investors and start-ups conducted during February  $1^{st} - 2^{nd}$ , 2020. The objective of the event was to create value by acting as a channel between the investor and the startup community by organizing a frictionless platform of engagement; The key highlights of the event included an idea validation event called Bouncer, talk on 'Startup valuation' by Vinay Bansal of IP Ventures, a panel discussion about 'Ideal route for Indian ventures,' and the Startup Fair. These provided students with a unique opportunity to understand how businesses are built and scaled up from zero to one.

**Expressions 2019** : An Annual Family Day' which includes activities like games, and songs, dance and other exhibition of talents by the members of the staff for IIMK support staff and their families were organised.





# **Nostalgia and Sangam**

The Students' Alumni Cell (SAC) acts as the bridge between the past and the future and networks with the alumni to bring them closer to the students by organizing workshops and lectures and facilitating one-on-one interactions. SAC forms the third pillar of IIM Kozhikode with more power come more responsibility. SAC brings together graduates of a variety of programmes right from its inception. The collective strength of this alumni network is the backbone of IIMK. SAC indeed acts as a platform between the illustrious alumni and their alma mater, giving the current students and the alumni a chance to develop positive synergies and grow together in this process. The two major events organized by Students' Alumni Cell (SAC) are Nostalgia and Sangam.

Nostalgia is the flagship event of SAC. It is the annual in campus Alumni Meet - an evocative event that marks homecoming, celebration and unparalleled joy of communion with the alma mater wherein alumni from various batches come to campus and relive their memories and interact with the students. It is an ideal opportunity to renew old bonds, foster new ties and relive the magical moments all over again.





Sangam is the annual off-campus Alumni-Student-Fresher Meet which is held across various domestic cities like Mumbai, Bangalore, Chennai, Kolkata, Delhi, Hyderabad, Cochin, Pune and International chapters like United Kingdom, Dubai, London, San Francisco and Singapore. It provides a platform for the Alumni to reconnect, and for the current students to form meaningful connections with their seniors in the industry, thereby narrowing the gap between the academia and the corporate world.

The Students' Alumni Cell has also introduced a networking platform for the Alumni- "Kasebook", designed to connect, converse and conceptualize ideas with all those connected to IIM Kozhikode. Its different features helps people to reconnect, energize and co-create with fellow mates and the featured column puts the spotlight on some of the star achievers amongst the alumni of IIM Kozhikode.

Further, the Students' Alumni Cell has initiated a novel platform for alumni and students to connect on one-on-one basis to discuss about topics related to academics and profession, called Alumni Klinic. 'Aegis', an alumni donation programme is among the other initiatives of the Students' Alumni Cell.



**Mr. Mrinal Wadhwa** - Top 10 of the "13th Annual RMAI Student Flame Awards for Best Summer Projects in Rural".

Mr. Raghavendra Tolia - Winner of Business line on Campus (BLoC) case analysis on Zomato.

Ms. Ritika Gupta, Mr. Arijit Goswami & Mr. Nikunj Manpuria - Global Business Challenge 2019- Asia winners and International finalist

**Mr. Chittimalla Akshay Sharma** - Zurich Enterprise Challenge 2019 - Asia winners and International finalist

**Mr. Arva Lohit Kumar Reddy** - Zurich Enterprise Challenge 2019 - Asia winners and International finalist

Mr. Nikunj Manpuria- Zurich Enterprise Challenge 2019 - Asia winners and International finalist

Rishabh Raj Mehta & Rishabh Singh - National Winners of Actapult Case Competition

Ankur Parmar - ICICI StockMind Season 7 Stocks Simulation National Winner

Aakash Chinoy, Hardik Saraf & Neil Ostwal - The Finance Mogul Case study competition National Winner

Ashish Kumar Pathak - Goldman Sachs ML Hackathon challenge National Winner

Chirag Chandak& Farhaan Mohammad - Myntra Jabong Stylbiz case Study National Winner

Naman Jain, Paarth Hebbalkar & Meghana Chavan - Invic TAS Simulation National Winners

Ameya Marathe, Anirudh Somani & Aman Amit Jain - Colgate Palmolive-Colgate Inner Circle challenge National Winners

Kinjal Srivastava, Srishti Talwar & Pramendra Singh Tank - Capgemini L'Innovateur 2.0 case study competition National Winners

# External and Internal Scholarships Awarded to Students

IDFC FIRST Bank MBA Scholarship Aditya Birla Scholarship OPJEMS Scholarship Charpak Scholarship - 2019-20 IIMK Merit Scholarships 2019-20 IIMK Need Based Financial Assistance (NBFA) 2019-20 National Scholarship for ST Students National Scholarship for SC Students



# **Summer Placements**

The Summer Recruitment process is carried out during the month of October and summer interns start their internships at the end of the third term. The internship lasts for a minimum of eight weeks (April and May) in the following year. The summer process is a unique experience for students and several companies prefer internships over interview-based final recruitment as a more comprehensive method of evaluating potential employees. Trends from previous years indicate recruiters' preference towards rewarding deserving candidates by getting them on-board through the PPO route based on the performance in the summer internship.

# **Final Placements**

Final Recruitment process is conducted at the end of the second year. During the final recruitment process, companies are allotted slots based on a structured slotting process. The process will start in the month of January. Students who get offers during lateral placements will be automatically signed out of the placements process and will be unavailable for final placements. A student, on getting an offer during the final placements process, is signed out of the process

# **Dream Offer Provision**

During the lateral and final placements process, a student would be provided with an option to apply for a batch-day recruiter even when she/he has secured a job offer. The provision will be applicable to students with Pre-Placement Offers (PPOs) as well.

Batch day Recruiter classification: A recruiter will be classified as a batch-day recruiter by the Faculty Placements Committee in consultation with the Chairperson-Placements based on the following parameters:

- Role Offered
- Compensation
- Any other exceptional parameter as deemed appropriate by the Placements Chairperson

A student who has received a Dream Offer will not be eligible for any other Dream Company applications or offers and will be automatically signed out of the placements process.

Over the years we treasure our experience of running the recruitment process manually. The recruiters expressed pleasure in visiting the God's own campus, devoured its tranquil oxy rich atmosphere and the hospitality extended by IIMK.

Due to the outbreak of Covid 19, the world has been influenced by a digital age. It was more a need than an option to digitally transform ourselves to the best to fit into the new normal.

With the help of robust technology, we transformed everything online and over the cloud in order to meet the necessity. IIMK is equipped with a state-of- the- art, in-house two-way video conferencing facility, and witnessed a placements season which was completely carried out virtually and recruiters were happy with the quality of interaction.

Experiencing the successful complete virtual placements drive, we are confident enough to welcome our Recruiters to choose between a Virtual or a Physical hiring process for the upcoming Placements Events.

We realized that the digitalization boosted teamwork, smoothened out functionality and facilitates the ability to raise the flag of K above the horizon.



36

| Category   | Participation<br>fees Rs.  | Recruitment<br>fees (Rs.)/<br>per student | Discount  |
|--|--|---|---|
| Companies (Defined as the companies<br>who would be visiting IIMK and<br>offering jobs)  | 40000 (This may be<br>waived if there are<br>more than 3 offers)       | 40000                                     | Discount of 5%, 10% &<br>15% can be given on<br>recruitment fees if the<br>offers are more than<br>4, 9 & 14 respectively |
| First Time Companies (Defined as<br>company who has not visited the campus<br>in last three and not offered PPO in last)<br>3 years  | 20000 (This may be<br>waived if there are<br>more than 3 offers)       | 20000                                     | Same as above   |
| Start-up Companies (Defined as companies<br>which was registered within last two years<br>and who visits for the first time this year<br>and not visited the campus in last two years<br>which includes PPO offered in last 2 years) | 15000  | NIL                                       | NIL   |
| Exempted Companies (Defined as Not for<br>Profit Organisations, PSU & Govt Dept.<br>that have good brand value but may<br>not be able to pay. This will be decided<br>on a case to case basis.)                                      | Placements Fees completely exempted<br>as per Chairperson's discretion |   |   |

#### **Important Points**

- There would be no placement fee for participation in the Summer Placements Process. In case a student is offered a PPO (Pre- Placements Offer) after his/her Summer Internship stint with the company, the company would be billed only for per student recruitment fee and not the participation fee if the student accepts the PPO.
- The Taxes would be extra on all fees mentioned above and would be applicable as per the current rates.
- The placements fees would be applicable only if the students joins the company and will be raising the invoice accordingly. However if the students leave the company within a short time, the company would be liable to pay the fees.

V

- All the communications in regard to the fees would be handled by the placements office with the respective companies.
- All the payments should be settled though NEFT/RTGS/Demand Draft within 30 days from the invoicing date.

| SUMMER PLACEMENTS<br>(October 2020)   | FINAL PLACEMENTS<br>(January 2020)  |  |  |
|---|---|--|--|
| What  | What  |  |  |
| An eight-nine week long internship at the organization provides students and organizations a mutual learning opportunity. | Final Placements is an avenue for<br>companies to pick future business leaders<br>from one of the richest management talent<br>pool in the country. |  |  |
| How   | How   |  |  |
| <b>Step 1</b><br>(September, 2020 1 <sup>st</sup> week onwards)   | <b>Step 1</b><br>(November 2 <sup>nd</sup> week, 2020 onwards)  |  |  |
| Companies make a PPT outlining the various roles/projects on offer during summers.  | The company contacts the Placements<br>Committee, schedules a date and makes a<br>PPT to the interested students who are                            |  |  |

# Step 2

(September, 2020 last week onwards)

Based on students' preference, the company's slot is confirmed by the Placements Committee. Resumes of interested candidates are sent to the company, and thereafter the shortlists are provided.

Step 3

# Step 2

# (December, 2020)

The resumes of interested candidates are sent to the company. The company in turn reverts with a shortlist. The company's slot in the placement process is confirmed by the Placement Committee. The slot is determined by the students with the help of a democratic slotting process.

#### Step 3

(January 2<sup>nd</sup> week, 2021 onwards)

(October, 2020 2<sup>nd</sup> week onwards) Companies arrive on campus and after conducting their selection process, make offers to the students according to the

#### Step 4

manner prescribed for their slot.

(April, 1<sup>st</sup> week to June Last week, 2021)

Students undertake their internship lasting 8-9 weeks.

#### Step 5

#### (June, 2021 to November, 2021)

Companies can offer PPOs during this time period, the acceptance of which shall be communicated at the end of Final Placements.

The placement process begins. Selection processes of various participating companies are organized slot wise. Recruitment processes of companies in the same slot progresses in parallel.

#### Step 4 (April, 2021)

Final acceptance of the offers is communicated to the company and the students are available to join work from April.

# 3M

# bott ABInBe

# accenture strategy

Myntra

**Multiples PE** 



amazon

# Recent Recruiters

# Gramener

JPMorgai

MAERSK

Mondelēz,

of (Ousiness (

Reliance

SUTHERLAND

TATA Sky

3M Abbott ABFRL ABG ABInBEV ABP Accenture Strategy Accenture Technology Services ACT Airtel Amazon American Express AmEx Arvind Lifestyle Asian Paint AstraZeneca Axis Bank Bain & Co Bajaj Auto **Bajaj Finserv** Bank of America Barclays BlackBuck **Boston Consulting Group** BPCL Capgemini Capita Cipla Citi Citrix **Cognizant Business Consulting** Colgate Palmolive Coromandel Group Credit Suisse CRISIL Cure.Fit Dell Deloitte **Deutsche Bank** Dr. Reddy's Laboratories Duff & Phelps Edelweiss **Enhance** Oman Everest Fxide

Fidelity Flipkart Frost and Sullivan Future Generali GE Health care Godrej **Goldman Sachs** Google GSK HCCB HCL Heinz Hexaware Honeywell ΗP **HSBC Securities** HUL **IBM** Consulting **ICICI Bank** IDFC Infosys Management Consulting **IQVIA** ITC JSW Jubilant Food Works Kadence International Kelloggs Kohler KPMG L&T Lal Path Labs Lenovo Loreal Madura Fashion & Lifestyle Maersk Mahindra Marico Maruti Matrimony.com McKinsey & Co. Medplus Microland Microsoft Mindtree Mondelez **Mphasis** 

**MXV** Consulting Nestle Ninjacart Nomura Novozvmes OfBusiness Ola Cabs Optum Paytm Pepsico Philips Pidilite Piramal PowerGrid PWC Ranbaxy Rapido Raymond **Reckitt Benckiser Redington Gulf** RPG Saint Gobain Samsung SBI Caps Schneider Shell Snapdeal Soulfull State Street MynthTAS Tata Communications Tata Sky Tata Steel The Rohatyn Group Titan Uber Udaan Vodafone Idea Walmart Labs

o Raymond





.

uudan

38 VAHDAA

🚺 valoran

EXL

ΕY

ValueLabs

, Walmart Lat

Wipro

Yes Bank

**ZS** Associates



# Our Alumni... making a mark in the Corporate World

# Distinguished Alumni

| Abhilash Nair                | - Staffing Leader, Google   |
|------------------------------|---|
| Abhishek Bhagat              | - Head -Internet & TMT Investment Banking , HDFC  |
| Adarsh Avasthi               | - Marketing manager, Hydration category, Coca Cola  |
| Aditya Gahlaut               | - MD and Head, Global Trade and Receivables Finance, HSBC   |
| Alok Chaturvedi              | - Director, Estee Advisors  |
| Amardeep Chahal              | - Worldwide Vice President, Becton Dickinson  |
| Amit Kulshreshtha            | - Executive Director and CEO, Capital India Finance Limited   |
| Anand Gupta                  | <ul> <li>Executive VP - Group Market Strategy, Deepak Fertilizers and<br/>Petrochemicals Corp. ltd.</li> </ul>  |
| Ananya Tripathi              | - Head, KKR Capstone India, KKR & Co. Inc.  |
| Ankur Mittal                 | - MD and VP Technology, Lowe's Companies, Inc.  |
| Arindom Datta                | <ul> <li>Executive Director, Rural &amp; Development Banking/Advisory, Rabobank</li> </ul>                      |
| Arjun Chakrapani             | - Director, Deutsche Bank   |
| Atin Gupta                   | - Director, Rates Trading, Citibank   |
| Bhaskar Prasad               | <ul> <li>Regional Trade Operations Head - GCNA, Standard Chartered Bank</li> </ul>                              |
| Deepak Chowdhary             | - Category Leader, Amazon   |
| Deepak Reddy                 | - Head of Central Operations, Uber Eats   |
| Devroop Dhar                 | - Partner, KPMG   |
| Gagandeep Singh Kalsi        | ,   |
| Hanish Yadav                 | - Associate Partner, McKinsey & Company   |
| Harmanpreet Singh            | - Investment Professional, Multiples Alternate Asset Management Pvt. Ltd.                                       |
| Hiren Dasani                 | - Co-Head of Global EM Equity and Lead PM India Equity, Goldman Sachs   |
|                              | Asset Managmenet  |
| Jaidev Sanjeev Rajpal        | - Partner, McKinsey & Company   |
| Kashyap Chanchani            | - Managing Partner, The Rainmaker Group   |
| Krishna Seetharam            | <ul> <li>Vice President Information Technology, National Grid</li> </ul>  |
| Kumar Vivek                  | - Education Tech Fellow - South Asia (Education Specialist), The World Bank                                     |
| Manish Maini                 | - Partner, PwC India Advisory   |
| Puneet Punyani               | - Director, Sales Strategy & Business Operations, Dell EMC  |
| Rajarshi Chakraborty         | - Director, Corporate Banking, Head Inclusive Finance, Citibank   |
| Revant Bhate                 | - Partner, Kstart Capital   |
| Rishab Phagre                | - Director, Baer Capital Partners   |
| Rishi Agarwal                | - Managing Director, Head - Asia, FSG   |
| Rohan Talwar                 | - Leadership Team, Circles.Life   |
| Rohit Koshy<br>Ronald Philip | <ul> <li>Director, EY</li> <li>Senior Director - Strategic Planning, Agility Logistics Park, Agility</li> </ul> |
| Sahil Jain                   | - Co-Founder, Dineout   |
| Samir Ajay Paranjpe          | - Partner and Forensics Leader, Grant Thornton India LLP  |
| Sandeep Gupta                | - Category Marketing Manager - Dettol, Lizol, Reckitt Benckiser   |
| Sanjeev Singh                | <ul> <li>CEO - India and Sri Lanka, Aegis Limited</li> </ul>  |
| Saurabh Verma                | - Practice Director, Everest Group  |
| Senthilnathan C              | - Head of Innovation, Citi Bank   |
| Shekhar Datta                | - Senior Director, Ola  |
| Shreejit Nair                | - Head - Business Development, Enterprise and Government, India Post Payments Bank                              |
| Shweta Rastogi               | - Head - North & East India, Societe generale   |
| Smrithi Ravichandran         | - Business Head - Payments, Consumer & Commercial Lending & Insuretech, Flipkart                                |
| Srihari K                    | - Business Head, Interior Glass Solutions, Saint - Gobain India Private Limited                                 |
| Sugata Nag                   | - Head, Risk Analytics, Axis Bank   |
| Suman Saha                   | - Business Development Head Women Clothing, Flipkart  |
| Suveer Sinha                 | - Partner, McKinsey & Company   |
| Vaibhav Saxena               | - Senior Associate Principal, Piramal Fund Manager  |
| Venugopal Tanjore            | - Director - Solutions & India Operations, Industry Solutions Engineering,                                      |
| Vichal Pastasi               | Oracle India Pvt. Ltd   |
| Vishal Rastogi               | - Delivery Operation Manager, IBM   |

# Leadership Talk and Industry Conclaves

The talks and management conclaves provide students with a platform to learn from industry's thought leaders and experienced practitioners. Students are assured of a rich one- to-one interaction with the top managers of the country. Companies benefit from a close interaction with students and assess them as potential employees. Interaction with top management executives can be arranged at the company's convenience around the year.

# **Live Projects**

Live Projects provide another avenue through which companies can make their presence felt on campus. Students engage in such projects through the year along with their ongoing curriculum. The duration ranges from three weeks to three months and stipend is offered to the students who work on the same. It is a mutually beneficial association as the companies get critical business inputs through the project deliverables and students also gain valuable industry experience without having to work in the premise of the company. There is a thorough process of feedback and ratings to judge the performance of the candidates and companies may choose to extend a PPI/PPO based on the performance of the students.

#### Workshops

Companies conduct a range of workshops on campus. These interactions are stimulating for all parties involved and provide a platform for the exchange of ideas. Typically held on weekends for 3-4 hours, they involve participative learning methods like games, live demonstrations and simulations. Lectures by highly experienced and senior top management are commonly held and widely appreciated by students. Workshops provide companies a forum to interact with students at a much deeper level.

# **Event Sponsorship**

IIM Kozhikode campus hosts various seminars and events drawing participation from many B-Schools in India and abroad. In addition to the flagship events – Horizons (the annual management conclave) and Backwaters (the annual management festival) – various domain specific seminars are held throughout the year. Companies associate with these events according to their line of business and inclination to increase corporate awareness across B-School campuses. Sponsorships assure companies of high visibility in the media for the events, boosting brand recall.

# **Corporate Events Competitions**

| ACT Catapult                               | 2019 | Winner             |
|--|------|--------------------|
| Emerging Economies Doctoral Student award  | 2019 | Winner             |
| Piramal Swasthya Tangram Challenge         | 2019 | Winner             |
| TAS Invictas                               | 2019 | Winner             |
| Tata Crucible                              | 2019 | Winner             |
| AB InBev The BUD Challenge                 | 2019 | First Runner Up    |
| Apollo Munich - Rise Up Challenge          | 2019 | First Runner Up    |
| Tata Crucible                              | 2019 | First Runner Up    |
| AB InBev The BUD Challenge                 | 2019 | Second Runner Up   |
| Global Business Challenge                  | 2019 | National Finalist  |
| Aditya Birla Groups's Stratos              | 2019 | Finalist           |
| AdityaBirla Scholars                       | 2018 | Winner             |
| Bosch Inscribe                             | 2018 | Winner             |
| CFA Institute Reseach Challenge            | 2018 | Winner             |
| Exide Innovation Challenge                 | 2018 | Winner             |
| HUL- The Premier League                    | 2018 | Winner             |
| TBLA                                       | 2018 | Winner             |
| The Next Big Thing                         | 2018 | Winner             |
| Yes Bank Future Ready Season 4             | 2018 | Winner             |
| Abbott Business Challenge                  | 2018 | National           |
| Runner-Up Capgemini's L'Innovateur         | 2018 | National Runner-Up |
| IE Venture Day                             | 2018 | National Runner-Up |
| Apollo Munich - Rise Up Challenge          | 2018 | First Runner Up    |
| HUL L.I.M.E. Season X                      | 2018 | First Runner Up    |
| KPMG International Case Competition (KICC) | 2018 | First Runner Up    |
| Exide Innovation Challenge                 | 2018 | Second Runner-Up   |
| Accenture's B-School Challenge             | 2018 | Second Runner-Up   |
| Airtel iCreate                             | 2018 | Second Runner-Up   |
| Tata Steel-a-thon                          | 2018 | Second Runner-Up   |
| The Smart Cube's Resolvr                   | 2018 | Second Runner-Up   |
| Amazon ACE Challenge                       | 2018 | Finalist           |
| Google Case Study Competition              | 2018 | Finalist           |
| GSK Pharmaceuticals E^3                    | 2018 | Finalist           |
| Hero Campus Challenge Season 4             | 2018 | Finalist           |
| Aditya Birla Scholars                      | 2017 | Winner             |
| CRISIL Young Thought Leader                | 2017 | Winner             |
| Dr. Reddy's Amethyst Season 2              | 2017 | Winner             |
| RB Mavericks - Case Challenge              | 2017 | Winner             |
| Amazon ACE Challenge                       | 2017 | First Runner Up    |
| FLIP National Challenge Season 8           | 2017 | First Runner Up    |
| Shopclues CXO Next                         | 2017 | First Runner Up    |
| V-Guard Big Idea Business Plan Contest     | 2017 | First Runner Up    |
| Reliance Quiz-a-thon                       | 2017 | Second Runner-Up   |
| Innovating Treadmark                       | 2017 | Second Runner-Up   |
| Asian Paints Canvas                        | 2017 | Finalist           |
|  |      |                    |



# Location

Kozhikode (also called Calicut) is the thirdlargest city in the state of Kerala. The capital of the erstwhile Malabar district, Kozhikode city is the headquarters of the Kozhikode district. A melting-pot of diverse cultures, Kozhikode is an important trade centre in south India, associated for long with trade in spices and silk. Today, Kozhikode is famous for its palm-fringed beaches, tropical forests, and Ayurvedic therapy. You can plan on extending your stay if you wish to tour other parts of Kerala.

# Stay

We would be delighted to arrange for your accommodation at the guest houses on campus, depending on the availability of rooms. Otherwise, with the Gateway Hotel-Taj Group, Kadavu Resort, The Ravis Calicut and Copper Folia among our hospitality partners, we are sure you will enjoy a pleasant and comfortable stay during your visit. In this case, we would arrange for transport between the hotel and the Institute.

# Travel

Kozhikode is well connected by air, rail and road to major cities in India. Indian Airlines, Spice Jet and Jet Airways have frequent flights from Delhi, Bangalore and Mumbai to Kozhikode International Airport. Cochin International Airport is a 4-hour drive from Kozhikode. Alternately, Cochin and Kozhikode are connected by direct flights. Kozhikode International Airport is connected by daily direct flights to major cities in the Middle East.

# Students' Placements Committee 2019



Arpit Agarwal +91 9591326770



Eashwar M +91 9952252555



Havnur Dheeraj +91 8197765894



Ishu Jeewani +91 8750205998



Mudit Yagnik +91 9810074035



Pallavi Kothari +91 8981192391



Pranav Gupta +91 9422728195



Pranav Patki +91 9823141699



Sahibzada Yamin Yaqoob +91 8076397440

Spandana Nori

+91 8220299452



Shakthidhar B +91 9840871580



Shreeman Arvind +91 9937053641



Shreya +91 9810029406



Utkarsh Chaturvedi +91 9593965623



Vipul Garg +91 7597684043



# We welcome our New Committee



Amulya M 8332082516



Ananya Burman 9990288067



Anjali Vikas Deore 9764619187



Ashwin C 9487367126



Ishani Tandon 9711081246



Love Garg 7668756566



Madhav Saboo 9818036909



Nishi Agarwal 9883064090



E P Shanmuga 7358708935



Shrutika Patel 9424666545



Sreenidhi V 9566026874



Sweta Tripathy 9002307878



# **Faculty Placements Committee**



Prof. Omkumar Krishnan Chairperson - Placements

+91 495 2809438/ +918606033309 placements-chairperson@iimk.ac.in



Prof. Shovan Chowdhury



Prof. Mohammad Shahid Abdullah



Prof. A.F. Mathew



Prof. Balagopal Prof. Rajesh Upadhyayula Gopalakrishnan





Prof. Jijo Lukose



Prof. Deepa Sethi

# **Placements Office**



Mr. Ravindran VV AO - Placements

+91 495 2809139 +91 9400053012 placements-inc@iimk.ac.in



Alex T A Admin Associate +91 7356280658



Manisha Midhun Admin Associate +91 8137088737



Placements Office Indian Institute of Management Kozhikode IIM Kozhikode Campus PO, Kozhikode – 673 570, Kerala, India

Phone: +91 495 2809139/209, +91 9400053012 placements-inc@iimk.ac.in | www.iimk.ac.in